

# British Expertise International Awards 2016

## Categories and Criteria

Overall sponsor: Polypipe

Media partner: Infrastructure Intelligence



Category	Award	Description	Judging Criteria	Entry fees (excl. VAT)
One	Outstanding International Business Award 2016	This prestigious award is made to the UK professional services organisation that is judged to have achieved the most impressive overall business performance internationally during 2015.  Judging will be based on clarity of international strategy, achievement of revenue and provision of at least one strong case study.	Increase in turnover Strong local outcome Tackled new markets Innovative or challenging project case study(ies)	£70 (members) £145 (non-members)
Two	Outstanding International Business (SME) Award 2016	Small and medium sized businesses also achieve remarkable success in the international arena.  This award will have the same criteria as above, but is open to organisations with fewer than 250 employees.	Increase in turnover Strong local outcome Tackled new markets Innovative or challenging project case study(ies)  Limited to companies of 250 staff or less	£70 (members) £145 (non-members)
Three	Outstanding International Collaboration	Strong partnerships are vital in delivering major programmes. This award will celebrate an exemplary approach to collaboration between UK companies and/or with international partners.	Team work Successful project Challenging Innovative Strong local impact Meeting technical and cultural challenges	£70 (members) £145 (non-members)
Four	Outstanding International Leadership  <i>Sponsored by:</i> The Leadership Trust	This award will be made to the organisation that is judged to have demonstrated the most impressive leadership qualities across their international projects in 2014-15.	Something special, worthy of recognition  An approach or style that is different and innovative  Impact that is long term rather than short lived  There is evidence of employee involvement  Strong local impact  Teamwork	£70 (members) £145 (non-members)
Five	Outstanding International Design Project	British companies are very strong in engineering design. This award will recognise the most innovative and influential international design project by a UK-based organisation.	Innovative Design Strong local impact Meeting technical challenges Sustainable outcome	£70 (members) £145 (non-members)

Six	Outstanding International Architecture Project	British architects have an international reputation for excellence. This award will celebrate the most influential architectural project undertaken by a British architect internationally. It may or may not have been constructed.	Innovative Concept Strong local impact Meeting technical and cultural challenges Sustainable outcome	£70 (members) £145 (non-members)
Seven <i>Sponsored by: Beckett Rankine</i>	Outstanding International Masterplanning Project	A successful masterplan provides economic, social and environmental benefits to both the project sponsor and to the wider community. This award will recognise the most innovative solutions to cultural challenges.	Innovative concept Sustainable result Tangible benefit to local/regional community Sensitive to cultural, climatic and physical characteristics Local participation Knowledge transfer Practical achievable solutions	£70 (members) £145 (non-members)
Eight	Outstanding International Development Project (Infrastructure)	International development work is another strong area for British companies. This award will go to the most effective infrastructure project undertaken by a UK-based company.	Sustainable result Achieving customer satisfaction Team work; working with local partners Meeting changing needs and cultural challenges	£70 (members) £145 (non-members)
Nine	Outstanding International Development Project (Non-Infrastructure)	This award will go to the most effective non-infrastructure international development project undertaken by a UK-based company.	Sustainable result Achieving customer satisfaction Team work; working with local partners Meeting changing needs and cultural challenges	£70 (members) £145 (non-members)
Ten	Outstanding International Development Project in a Fragile State (Infrastructure)	Development assistance work in a fragile state is especially difficult. This award will consider infrastructure projects and recognise an outstanding effort in a challenging environment.	Sustainable result Achieving customer satisfaction Team work; working with local partners Show an adaptive and resourceful approach Demonstrate an ability to cope in a difficult environment	£70 (members) £145 (non-members)
Eleven	Outstanding International Development Project in a Fragile State (Non-Infrastructure)	This award will consider non-infrastructure development assistance projects in a fragile state.	Sustainable result Achieving customer satisfaction Team work; working with local partners Show an adaptive and resourceful approach Demonstrate an ability to cope in a difficult environment	£70 (members) £145 (non-members)
Twelve	Young Consultant of the Year	This award will reward the young consultant (under 35) that has demonstrated serious achievement on the international stage and shows great future potential.	Under 35 on 5 November 2015 Showing great potential Determined approach Achievement beyond expectation	No charge (members or non-members)

