

MEET DECISION MAKERS FROM  
GOVERNMENT AND PRIVATE  
ORGANISATIONS LEADING ON  
SUSTAINABLE CONSTRUCTION



UK Trade & Investment

## Low Carbon / Sustainable Infrastructure & PPP mission to The Philippines and Indonesia



**Current opportunities in these markets are  
in the following areas;**

- PPP Projects
- Green and sustainable construction
- Master planning
- Construction contractors and services
- Maintenance and equipment
- Project Management
- Architecture
- Specialist consultancy
- Engineers
- Materials and technologies for sustainable buildings
- New construction methods

**Manila, The Philippines  
Jakarta, Indonesia**

**5th – 8th December 2011**

## Mission purpose

UK Trade & Investment is organising this seminar mission to the Philippines and Indonesia from the 5th to the 8th of December, to showcase the UK's expertise in the built environment, sustainable communities, green buildings and sustainable and green technologies. The mission will allow you to present your knowledge and expertise directly to product specifiers from government departments and private companies through a series of meetings, networking and site visits.

### Why participate?

This seminar mission offers you the opportunity to:

- Present your knowledge and expertise to project specifiers from the government and private companies.
- Take part in a formal UKTI sponsored mission designed to present UK capability and develop new sales leads.
- Take advantage of a comprehensive travel and logistics programme organised for you by UKTI.
- Participate in a structured week of meetings, networking and site visits.
- Increase your visibility and brand recognition and build lasting business relationships.
- Receive expert support and advice from UKTI staff based in Indonesia and The Philippines.



### The Programme\*

4th December	Arrive in Manila
5th December	Government Briefing on Key Infrastructure Projects and its PPP Initiative Networking lunch Seminar 'UK and the Philippines: Green Partnerships towards a Sustainable Future' Presentations from companies in the UK and the Philippines Networking reception
6th December	Group meetings / site visits Travel to Jakarta, Indonesia
7th December	Seminar 'Creating UK – Indonesia Partnerships in Sustainable Infrastructure Development' Presentations followed by networking lunch One-to-one meetings / government agency or company site visits Networking reception
8th December	Site visits and mission close

\* This itinerary is subject to change

The above itinerary is funded by UKTI. Participating companies are responsible for the cost of all flights, accommodation and any subsistence outside of the above indicative programme.

### How to book your place

To express an interest in this trade mission, **please contact Dean Brotherton on 02476 236 290 or email [Dean@btob.co.uk](mailto:Dean@btob.co.uk)**. We will then send you a detailed itinerary for the visit, further travel and logistical information and a booking form to complete.

**The deadline for applications is 11th November 2011.**

# Market background – opportunities for UK companies

## Indonesia

Indonesia is the world's fourth most populous country, however poor infrastructure is a key factor in inhibiting the growth of the Indonesian economy. Recognising this, the Government has pledged its commitment to accelerate infrastructure development as one of their main priorities. A medium term development plan outlines a range of infrastructure targets to be completed by 2014. The need to improve infrastructure is also highlighted in the Master Plan for the Acceleration and Expansion of Indonesia's Economic development. The plan targets investment of US\$468 billion between 2011 and 2025, 45% of which is going to be spent on infrastructure.

## The Philippines

The Government is determined in pursuing much needed investment in infrastructure development through public-private partnerships. From 2011 onwards, key PPP projects are planned for roads, ports, airports, rail, power and agriculture. With an initial estimated value of US\$15.6 billion, it is expected to open a pipeline for other opportunities down the road. Investments in infrastructure are also expected to boost and sustain growth in other sectors such as construction and tourism. Green and sustainable construction has also gained traction in the Philippines facilitating need and demand for new products, technologies and expertise. Opportunities for UK companies in the Philippines fall into two main areas: Infrastructure, which includes planning, construction, maintenance and equipment; and specialist expertise in project management, consultancy, financing and insurance.

## Future Plans

At the launch of the Master Plan for Indonesia, the President has identified 17 projects worth US\$22 billion, which are expected to start this year, including toll roads, expansion of airports, water supply, coal and solar power plants.

In the Philippines the Government outlined in November 2010 a list of around 80 PPP infrastructure Projects. Apart from PPP and government infrastructure investments, other drivers to economic, and specifically construction industry growth, include sustained demand in the commercial and office space sector fuelled by the country's competitive BPO sector. There is also increasing demand for residential units and the identified gap in low cost mass housing.



**For further information on this seminar mission please contact:  
Dean Brotherton ☎ 02476 236290 Email [Dean@btob.co.uk](mailto:Dean@btob.co.uk)**