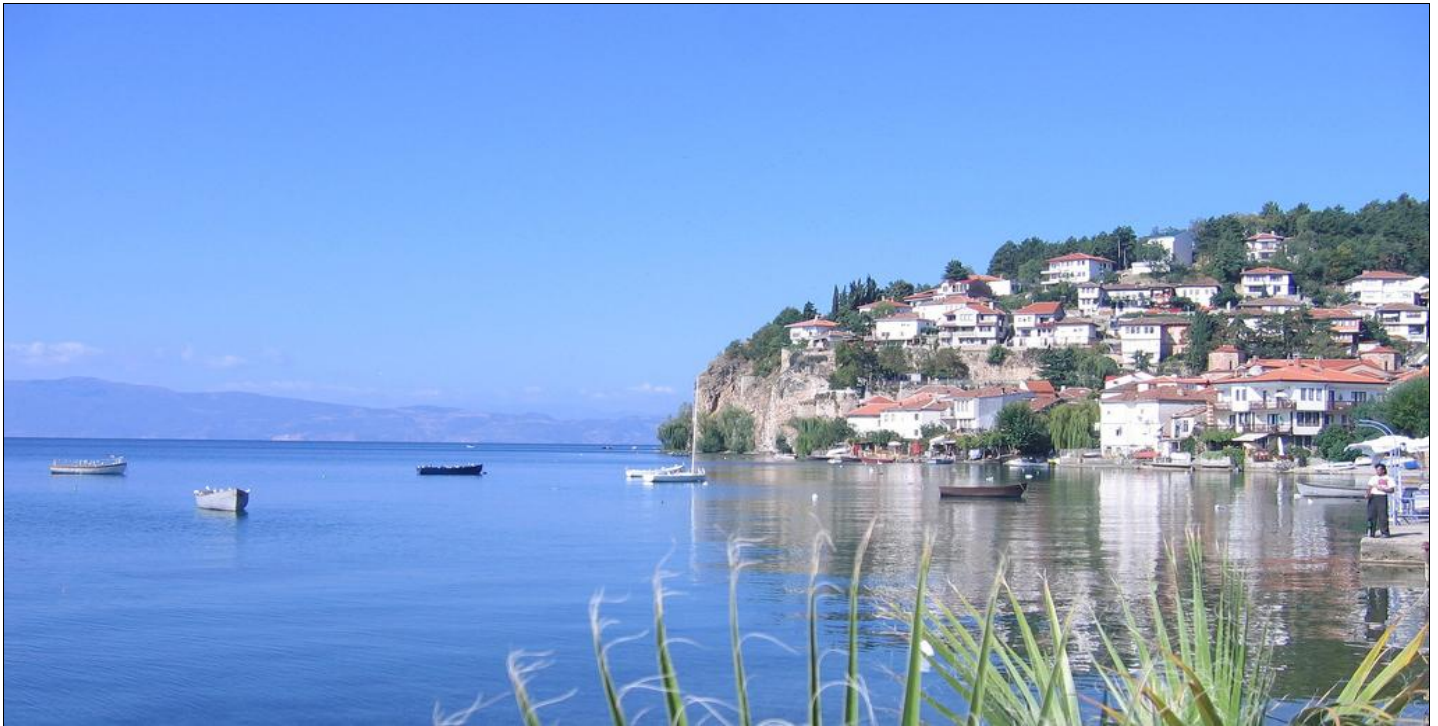




UK Trade Mission to Macedonia

5 – 7 February 2012



As a candidate country for accession to the European Union, Macedonia (properly the Former Yugoslav Republic of Macedonia) receives European funding under the **Instrument for pre-Accession Assistance (IPA)**. For the period 2011-13, some €305 million will be spent on the following priority areas:

- Economic and social development
- Improved good governance and reduced corruption
- Non-discrimination and respect for human rights

To achieve these priorities, the Commission will focus its assistance primarily on **public administration, justice, home affairs and fundamental rights, private sector development, agriculture and rural development, transport, and the environment and climate change**.

The British Embassy in Skopje has obtained FCO funding to organise a **high-level business seminar** on opportunities under the IPA programme, and has asked British Expertise to organise both the seminar and a group of up to 15 companies to visit Skopje.

Who should participate: UK-based companies experienced in delivering development solutions in the areas noted above. Previous experience of working for EuropeAid would be desirable, but not essential.

Draft programme

Sunday 5 February 2012

Mission assemblies in Skopje

Monday 6 February

1000 Presentation by EU Delegation on IPA Programme (Appropriate Government officials and local consultants invited to observe)

1130 Presentation by UKRep Brussels

1200 Networking Buffet lunch

1400 One to one meetings with EU Delegation and local consultants

1800 Reception given by the British Embassy

Tuesday 7 February

0900 Group meetings with development agencies represented in Skopje (World Bank, EBRD, possibly bilateral agencies)

Group meetings with appropriate chambers of commerce and/or trade associations

pm: Return to London (or later if contacts are being followed up)

Funding

Delegates will be responsible for paying for their international flights, accommodation in Skopje and other local costs. We will liaise with you to make arrangements.

Embassy funding will allow a contribution to each individual attendee's expenses of £350, to be paid by British Expertise after the mission. The Embassy will also provide in-country transport.

The unusually generous terms of this mission have been made possible through funding by the Foreign and Commonwealth Office. The mission will include:

- A briefing at British Expertise on Friday 27 January
- A fully co-ordinated programme
- A seminar, official reception and networking events
- Interpretation at these events
- Production of a bilingual mission brochure with details of each company participating

For more information about this or for any general enquiries about the mission contact: Sue Davie (sd@britishexpertise.org)

Should you be interested in participating, extra funding assistance may be available from your UKTI regional office.

How to take part

To discuss potential business opportunities, please contact Sue Davie (details below).

To register to participate in this mission please complete the separate registration form.

The closing date for applications is 27 January 2012, however you are advised to book as soon as possible as space is limited.

Please do not book any travel until we confirm your place.

A briefing meeting will take place at British Expertise on Friday 27 January.

Graham Hand
Mission Manager
gh@britishexpertise.org

Sue Davie
Mission Administrator
sd@britishexpertise.org

Booking Form

Macedonia: Trade Mission

5-7 February 2011

CLOSING DATE: 27 January 2012

TO SECURE YOUR PLACE PLEASE SEND THIS BOOKING FORM (BY EMAIL OR FAX) TO:

Sue Davie

Fax: 020 7824 1929

sd@britishexpertise.org

The closing date for applications is Friday 27 January, however you are advised to book as soon as possible. Please do not book any travel until we confirm your place.

Name

Position

Company Name and Address

Postcode

Tel:

Email:

Mobile:

Product or Service offered by my Company (200 words max):
