



The EIC General Assembly 7-8 October 2010, Athens

British Expertise is the UK member of the European International Contractors organisation (EIC). Twice a year, the EIC holds a 'General Assembly'. These are excellent networking occasions, attended by 80 or more senior representatives of contracting companies across the 16 member countries. British Expertise is **unique** within the EIC in being a consultant/contractor organisation, which means that our consultants are the only non-contractors in Europe that can attend these meetings. If you would like to know more about the general assemblies, please contact either Graham Hand (gh@britishexpertise.org) or John Nutt (john.nutt@scottwilson.com) of Scott Wilson, who regularly attend these events. John says:

"I have been attending these bi-annual meetings for the last 5 years and they have been a valuable way of establishing and building relationships with major mainland European contractors. They are an increasingly important client base both internationally and in the UK, as they have increased their presence here both directly and through merger and acquisition of UK contractors."

The next meeting in **Athens on 7-8 October** will discuss perceptions on the future of PPP/PFI. **If you would like to participate please complete and return the booking form overleaf.** The management fee of £1,000 requested will go towards the annual fee British Expertise pays for EIC membership, and we will pay your EIC delegate fee of €250. The meeting will take place at the Hotel Athenaeum Intercontinental in central Athens. The EIC has secured a favourable rate. Given that requirements may vary, please contact the Hotel immediately (details below) specifying your room requirements.

Hotel Athenaeum Intercontinental. Centrally located in the historic city of Athens. See <http://www.ichotelsgroup.com/intercontinental/en/gb/locations/overview/athha> for details.

Discounted Rates **until 7 September only**

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| Superior Room | €149/165 |
| De Luxe Room | €179/195 |
| Club International Room | €199/215 |

(Rates for single/double occupancy)

These rates are valid for the whole weekend should you wish to stay in Athens

Please reserve direct with the hotel by 7 September

To reserve, please call Ms Sophia Samartzi at the Hotel, on + 30 210 920 6023

Group code and name:
E78, European International Contractors
Check-in: 7 October 2010
Hotel address:
SYNGROU AVENUE 89-93, ATHENS

Programme (Details overleaf)

7 October

- 1730 **Welcome Reception**,
Hotel roof garden
- 1900 Visit to the **Hellenic Cosmos Cultural Centre**
- 2030 **Gala Dinner** at the Centre

8 October

- 0900 **General Assembly** including presentation on the Activities of Greek International Contractors
- 1030 **Workshop:**
'Infrastructure Finance in Stressful Times: What Future for PPP/PFI?'
- 1350 **Closing Lunch**
- 0930 **Spouse/Guest Programme**
(ends 1330)

Thursday 7 October

The Assembly starts with a series of events on Thursday evening. There will be a **Welcome Reception** from **1730** in the spectacular Intercontinental Hotel Roof Garden. After this, the Greek Construction Federation has organised a virtual reality experience at the **Hellenic Cosmos Cultural Centre**. Buses leave for the Centre at 1830.

A **Gala dinner** will be held in the foyer of the Hellenic Cosmos Cultural Centre at 2030. Buses will return to the Intercontinental Hotel at 2330.

Friday 8 October

The working programme on Friday will start at 0900 with the usual administrative EIC meeting until 1000. Following a short presentation on the activities of the Greek international contractors the main feature of the morning is a **Workshop** entitled: **'Infrastructure Finance in Stressful Times: What Future for PPP/PFI?'**

This workshop will examine the impact of the Euro crisis on the future structuring of PPP/PFIs. The panel of experts will include the European Investment Bank, and representatives of the financial services sector. All delegates are encouraged to participate fully in the discussion, including making use of an **electronic voting system** to measure responses to various questions.

Spouse Programme:
To be announced
 On Friday morning, it is traditional that there is a sightseeing tour, and this will certainly be the case in Athens. The group will return to the Athenaeum Intercontinental in time for the closing lunch.



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| EIC General Assembly, 7-8 October, Athens | |
| Registration Form | |
| Venue: Hotel Athenaeum Intercontinental | |
| Name | Mr/Mrs |
| First Name | |
| Company | |
| Tel/Fax No | |
| Email | |
| Name of accompanying spouse or guest | |

I/We shall participate in:

| | Delegate | Guest |
|---|--------------------------|--------------------------|
| Welcome Reception on the roof garden of the hotel Thursday 7 October 1730 | <input type="checkbox"/> | <input type="checkbox"/> |
| Visit to Hellenic Cosmos Cultural Centre Thursday 7 October 1900 | <input type="checkbox"/> | <input type="checkbox"/> |
| Gala Dinner at the Centre Thursday 7 October 2030 | <input type="checkbox"/> | <input type="checkbox"/> |
| General Assembly and Workshop Friday 8 October 0900 | <input type="checkbox"/> | <input type="checkbox"/> |
| Closing Lunch Friday 8 October 1350 | <input type="checkbox"/> | <input type="checkbox"/> |
| Spouse Programme (to be announced) Friday 8 October 0930-1330 | | <input type="checkbox"/> |

Management Fee (including **one** EIC Delegate fee of €250):
 £1,000 + VAT per **company**.
Additional delegates will be charged at €250 each.
 There is no charge for an accompanying guest.
 Please pay by Credit Card (Visa or Mastercard) only

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|-------------|----|----|---------------|--|--|--|--|--|--|--|--|--|-----------|
| Card No: | | | | | | | | | | | | | |
| Expiry Date | MM | YY | Security Code | | | | | | | | | | Signature |

VAT is charged on this booking at a rate of 17.5 %.
 British Expertise VAT Number is 238 7249 36
 British Expertise, 10 Grosvenor Gardens, London. SW1W 0DH

Please return completed form to British Expertise by
Thursday 15 September to Yvonne Jones (yj@britishexpertise.org),
Fax: +44 20 7824 1929

